

## Real Estate Market Trends for Allen County December 2011

	<u>2010</u>	<u>2011</u>	<u>Change</u>	<u>Trend</u>
MEDIAN SALES PRICE	108,000	107,800	-0.2%	→
AVERAGE SALES PRICE	129,992	127,138	-2.2%	→
UNITS CLOSED YEAR-TO-DATE	4,117	3,953	-4.0%	↘
VOLUME CLOSED YEAR-TO-DATE (MILLIONS)	996.5	971.6	-2.5%	↘
INVENTORY	2,116	1,868	-11.7%	↘
PENDING UNITS FOR MONTH	205	253	23.4%	↗
AVERAGE DAYS ON MARKET	122.3	120.3	-1.6%	→
MONTHS OF SUPPLY	10.3	7.4	-28.2%	↘
BUILDING PERMITS YEAR-TO-DATE (OCT 10 VS OCT 11)	580	609	5.0%	→
SALES PRICE TO LIST PRICE RATIO AVERAGE	95.0	95.6	0.6%	→
NEW CONSTRUCTION INVENTORY	148	141	-4.7%	→
NEW CONSTRUCTION PENDING UNITS FOR MONTH	9	19	111.1%	→
30-YEAR FIXED RATE MORTGAGE	4.86	3.95	-18.7%	↘
MLS SUBSCRIBERS (NOV 10 VS NOV 11)	999	958	-4.1%	↘

SOURCES: FWAMLS & FWAHBA 01/08/2012

